



networking wa

SPEED NETWORKING

About the Event

Speed Networking is an energetic way to build useful connections, just by taking a few minutes to talk with each person in the room.

The idea of the event is to meet as many people as possible and get to the core purpose of networking as quickly as possible.

Thursday 8th March 2012, 5:30 - 7:30pm

Universal Bar, 221 William Street Perth WA 6003



What Networking Animal Are You?



The Butterfly

Butterflies love attending networking events and can be relied upon to lighten-up any occasion. They can be counted on to single out the people who are having difficulties mingling and include them in conversations.

Caution: Butterflies are flighty creatures, sometimes even the best of intentions will not result in action.



The Spider

The spider is well connected and has strong business relationships which they are happy to use for the good of all. They move quickly, seizing an opportunity and securing it immediately with an innate resourcefulness that allows them to take charge of any situation.

Caution: Spiders can weave a magical web around you; try not to lose sight of your own objectives when faced with theirs.



The Mole

Unfortunately, this is the most common type of small business networking personality. Popping in and out of the networking arena only when they need to, usually because business is slow. Typically they attend, make contacts, exchange business cards and never follow-up. **Caution:** Never in the sun for long - Enjoy the contact while it lasts for moles aren't the best at long term mutually beneficial relationships.

The Lion

Lions are consistent with their actions, follow-up when they meet people, see opportunities, connect people and give without expectation. Understanding the true value of networking they are never short of business and are happy to refer work to their 'networking friends'.

Let's face it - we all want to be lions



Registration Booking Form

Event Details:

Please select from the following:

- | | | | |
|---------------------|---------------|---|---|
| • Individual | \$55 inc GST | x | = |
| • Member | \$35 inc GST | x | = |
| • Group of 3 | \$135 inc GST | x | = |
| • Group of 6 | \$240 inc GST | x | = |

TOTAL	=
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8th March 2012

Time: 5:30 - 7:30pm

Venue:

Universal Bar, 221
William Street Northbridge

Contact Information:

Name

Company

Street Address

State

Post Code

Phone: () _____

Email: _____

Website: _____

Payment Method:

Credit Card

Name on Card

Card No.

Expiry

Security Code

Cheque

Payable to Via Appia Networking WA

Invoice

Return Form to:

Via Appia Networking WA

Suite 4, 377 Newcastle Street
Northbridge WA 6003

Fax: 08 6316 3368

Phone: 08 6102 2517

events@networkingwa.com.au

*Terms and Conditions Apply.

Please go to networkingwa.com.au to view full terms, conditions and cancellation policies.